

2022 ANNUAL REPORT



THE VILLAGE OF
West Jefferson



— VILLAGE OF —
MT STERLING
— OHIO —



www.madisoncountyohio.org

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Message from Leadership



The year 2022 has been a year of challenges and change in the world of the Madison County Chamber of Commerce. The challenges and the change all revolved around the challenge of replacing the Executive Director, David Kell, after 8 years of leading the Chamber and our Community Relations Manager, Diane Ulrich, after 5 years of service and the changes that naturally occur with replacing the entire leadership staff. It is a testament of the strength and professionalism of the Madison County Chamber of Commerce Board and the Executive/Hiring Committee for all the leadership they have demonstrated throughout the change process. Because of their dedication to the Chamber and Madison County, we now have a leadership team that has hit the road running and shows no signs of slowing down!

Madison County has not missed a beat as far as seeing a strong interest throughout the county for housing development, industrial and commercial growth and if you haven't journeyed out to Plain City lately to see all the housing development there and the new development going on in the downtown, it's well worth the trip. However, don't stop there because London has several new projects moving forward including one right next to the Chamber Office and soon you will be seeing new housing developments in West Jefferson and Mt. Sterling as well.

One of the most exciting developments that has just recently begun is new investors who are coming into downtown London to refurbish and expand small business opportunities. This will pair nicely with the enthusiasm and passion that we have seen with multiple new businesses opening, just this year, in downtown London. Also, let's not forget the efforts the West Jefferson and the awesome development and utilization of their downtown. Finally, with the announcement of the new Honda Electric Vehicle Battery plant, we are already seeing huge interest in Mt. Sterling, and we all know what that will mean for them.

As we have started our journey into 2023 the Chamber Board and Staff are full of optimism and enthusiasm for what the future holds. We will continue to focus on supporting the business community, schools and communities by offering our support for new growth and development and redevelopment throughout Madison County. We have a legacy in Madison County to be proud of and we want others to join us on a journey that excitement and new life to all who come together and help us positively move forward to a bright future that's coming!

It is with great pleasure and excitement that we present the 2022 Annual Report for the Madison County Chamber of Commerce to the businesses, residents, community leaders and investors who have and will continue to take this journey with us in Madison County.



MISSION STATEMENT OF MADISON COUNTY CHAMBER OF COMMERCE:

The Madison County Chamber of Commerce has the mission to enhance the economic, civic and cultural growth of Madison County and act as a “voice of the business community.” This mission will be accomplished through the development and support, including both participation and financial commitment of the membership. We serve the businesses, communities and residents of Madison County.

2022 Chamber Board Members:

President:Susan Thompson
 First VP:Amy Rees
 Second VP:Amanda Montgomery
 Third VP:Liz Lynch
 Financial Secretary:Brian McMahon

David Beickman, Patrick Closser,
 Josh Cross, Marci Darlington,
 Greg Finchum, Brian Fyda, Kathy Henry,
 Kevin Henry, Todd Hoadley, David Kell,
 Steve Lelonek, Bob Patterson, Cindy Stout,
 Samantha Wilkins, Ashley Winebrenner



2023 CHAMBER GOALS

Goal 1: Increase membership by net 50 members.

- Continue to have “boots on the ground” by building relationships with current and prospective members.
- Marketing and promoting the existing and new SOCA Benefits.
- Deliver more Ribbon Cuttings, Grand Openings and Networking Events.

Goal 2: Relaunch a monthly newsletter.

- Develop a new monthly newsletter with the help of Big Fish Local.
- Provide a new look and relevant content.
- Solicit content from Chamber members.

Goal 3: Create and launch a new Countywide Community Calendar

- Collaborate with Big Fish Local and all County programs to create the platform.
- Develop a system that provides ease of use to input events.
- Evaluate to assure effectiveness.

Goal 4: Continue to grow the Safety Council and Leadership Development Collaborative

- Promote the benefits of the Safety Council.
- Expand the safety training topics for the Safety Council.
- Promote and expand the Leadership Development Collaborative.

WHY JOIN THE CHAMBER? BECOME A PART OF SOMETHING **BIGGER.**



- **PRIVATE INSURANCE DISCOUNTS**

Take advantage of the Anthem Blue Cross and Blue Shield Multiple Employer Welfare Arrangement (MEWA) program through the Southern Ohio Chamber Alliance

- **EDUCATIONAL PARTNERSHIP WITH FRANKLIN UNIVERSITY**

All employees of Madison County Chamber of Commerce member organizations can take advantage of free books and a tuition discount toward associate, bachelor's or master's degree and certificate programs at Franklin University.

- **SAFETY COUNCIL**

Earn up to a 2% rebate on workers comp insurance

- **NETWORKING**

Free monthly educational session geared towards strengthening your business

- **MONTHLY NEWSLETTER & EMAIL UPDATES ABOUT CURRENT EVENTS & MEMBER ANNOUNCEMENTS**

- **NETWORK OF RESOURCES**

Utilize Chamber to solve issues and problems your business is facing by utilizing staff knowledge, connections and network of resources

- **CREDIBILITY**

Create a professional image by being a part of a community-driven organization

- **RIBBON CUTTINGS AND BUSINESS PROMOTION**

Increase publicity through email newsletters, photo ops, and social media

NEW CHAMBER PROGRAMS



Leadership Development Collaborative

The Madison County Chamber of Commerce launched their first leadership development program, and it is named the Leadership Development Collaborative. This program is a nine month program that focuses on the training of effective leaders. It's perfect for employees and individuals who have not had any college courses and it is geared so that anyone can learn and develop their leadership skills. The Leadership Development Collaborative also includes a DISCflex™ assessment. We had 4 enrollees for the class that will finish up in May with a graduation and certificates of completion. In July we will begin advertising for new students for the 2023-2024 class.

Current and New SOCA (Southern Ohio Chamber Alliance) Member Benefits

Starting in late 2022, the Madison County Chamber of Commerce, through SOCA added seven new benefits to the two they already had and here they are:

- Chamber Saver provides Anthem Blue Cross/Blue Shield health insurance through One Digital and others for discounts to companies with 2-99 employees.
- BWC Third Party Administration (TPA) and Discounted Rating for Safety Council Participation
- Anthem Blue Cross/Blue Shield Health Insurance 20% - 25% Discount for large companies.
- Chamber Energy Program that provides energy/utility management solutions for members' homes, small businesses and large commercial operations to maintain lowest costs.
- Elavon provides innovative payment processing solutions at exclusive members-only pricing.
- Partnership provides exclusive FedEx discounts for freight savings with competitive carriers.
- Newport provides retirement plans that meet the soon to be required Secure 2.0 Act.
- Strategic HR provides human resource services when you don't have an HR department.
- Chamber Sustainability Program provides assistance in running their operations more efficiently and finding affordable ways of reducing their carbon footprint.



2022 CHAMBER EVENTS



GOLF OUTING

The 2022 Golf Outing was held at the National Road Golf Course and we had 20 teams register for the event. For the first time we had a whole hog barbequed and then the Madison County Senior Center provided the side dishes and dessert. We were able to raise \$12,700 and we received a lot a compliments on the food, the openness of the course for novice golfers and the pace of play. Due to the feedback that we received, we are going to offer a morning and an afternoon flight in 2023.

FARM SCIENCE REVIEW

With the 2022 Farm Science Review, the Chamber of Commerce was able to expand its food vendors from four to five, so we had Los Mariachis, M & T Twisted Treats, Biscuit Boss, Doog's Concessions and Fuller Flavor Curbside Grill. With the Farm Science Review being back to normal, we had a great crowd of customers enjoying the Pepsi Products that we sell and the great variety of choices with our food vendors. We were able to raise \$5,900 to support the Chamber and we are very grateful to all of our great volunteers that help make this event the success that it was.





MADISON COUNTY CHAMBER OF COMMERCE

BONANZA

The 2022 Bonanza was attended by 213 community members and business leaders and a great time was had by all. The Chamber was able to use Chef Needles and the Tolles Culinary Class to provide all of the food and the comments were off the chart with praise for the food, the speed of service and the amazing job that the students did with serving the food and cleaning up. The Bonanza provided one of the only opportunities that the students have to go outside of the school building and get real world experience. We were able to raise over \$34,500 and give back over \$4,100 in prizes. This will allow the Chamber to expand services and continue the leadership development program.

DUCK THE HALLS

The 2022-2023 Duck the Halls fund raising event broke all kinds of records. From over 1100 tickets being sold, to bringing in over \$8,800 and giving back \$2,500 in prize money. We also had one of our Facebook Live Drawings receive over 1,000 views/hits on Facebook! We introduced celebrity drawers and we have people already telling us they want to come in and draw for this year's event. We are looking to expand sponsorship opportunities that would allow us to expand the cash prize money.



MADISON COUNTY CHAMBER OF COMMERCE ANNUAL MEETING SPONSORS



ANNUAL REPORT SPONSORS:



THANK YOU! *to our members*

360 Viewbox LLC
ABC Restrooms
Ace Hardware Distribution Center
Acloch  LLC
Advanced Drainage Systems
Air Group Express
Allscapes Management LLC
Allstate
Allstate Exteriors LLC
Amanda Stidham Photography
America's Loan Company
AmplifyBio
Amy Rees
Anchored Arrow Boutique
Andrix & Herman Insurance
Angie & Al Wilderman RE/MAX
AR Billing Services
Arbor Homes
Arbors West
Armaly Brands
Beck's Hybrids
Ben Preston Landscaping
Bennett & Williams
Big Brothers Big Sisters
Big Fish Local
Biscuit Boss
Bluebird Retirement Community LLC
Bodycote
Boyd Garage Doors LLC
Brick House Blue
Bryce Hill Inc.
Buckeye Community School
Buckeye Ford Mercury
Buckeye Ready-Mix LLC
Buckeye Realty Group
Bucks Carryout
Building Systems Transportation Co.
Cal Analytics
Cammed Detailing, LLC
Cappy's Pizza
Casa Enterprises
Casey's Carry Out & Drive Thru
Central Ohio Concrete Cutting Inc.
Central Ohio Financial
Management LLC
Chaney & Thomas Insurance Agency
Choctaw Lake POA
CIRES Inc. Electrical Services
Civista Bank
CK Signs and Apparel
Columbus State Comm. Coll.
Columbus Works, Inc.
Company
Comparison Insurance
Concessions by Cox of Ohio, Inc
Cooley Custom Cabinetry, Inc.
Coporote Health Testing
Coughlin Automotive
Coverlink
Crager Tobin Real Estate
Creamer Metal Products
Creative Flooring Ohio
Creative Haze Design
CrossCountry Mortgage
Crossroads Cottage
Daily Needs Assistance
Darby Creek Counseling
Darby Township
Deer Creek Honey Farms.Ltd.
Deer Creek Lodge
& Conference Center
Dermatologists of Central States
DeRose Cruise Planners
DESIGNNetwork
Direct Auto Insurance
Direct Mechanical
Doogs Concessions
DQ Grill and Chill
Dr. James Tetz
Duke Realty Corporation
Dunkley Enterprises Inc.
Dutchman Hospitality Group
Dwyer Bros Hardware
Dwyer Chiropractic
Dwyer Insurance Agency
e-Merge Real Estate
Eberle-Fisher Funeral Home Inc.
EDF Renewables/Fox Squirrel LLC
EliteFTS
Emmanuel Christian Academy
Environmental Ease
Equine Affaire Inc.
Fairfield Township
Family Dental Care
Farish Cleaning Service
Fine Designs and Interiors Ltd
Flyers Pizza & Subs
Forrest Trucking Co.
Front Porch Home
Fuller Flaver Curbside Grill
Fyda Freightliner Columbus, Inc.
Gra Mag
Grace Energy Services
Grafriar Farms LLC.
Greg King,
Edward Jones Financial Advisor
Habitat for Humanity-MidOhio
Hard Eight LLC
Holland Builders
Home Instead
Honeywell Intelligrated
How About That Boutique
Hudson's Edge Catering
Humane Society of Madison County
Huntington Bank
Independents Fiber Network
Industrial Source Solutions, LLC
J S Custom Graphics & Computers
Jay Car Construction Co. Inc.
JD Rentals
JD Rentals Enterprises, LLC
JD's Farmhouse Caf  & Creamery
Jefferson Industries
Jefferson Local Schools
Jefferson Township
Jr Achievement
Ken Ganley of London
Kentner Sellers LLP
Kimberly Gill, DDS
KMAK Group LLC
Krazy Glue Co.
Kronk & Scaggs Insurance Inc.
LDR Design Agency
Liberty Restoration
LifeCare Alliance
Lifetime Vision Center
London City Schools
London Country Club
London Dental Care
London Guest House
London Health and Rehab Center
London Metropolitan
Housing Authority
London Nazarene Church
London Nutrition
London Public Library
London Public Library
London Strawberry Festival
London Visual Arts Guild
Los Mariachis
Lynch Family Funeral Home
M H Eby Inc
M&T's Twisted Treats
Mabe's Clothing & Athletic Apparel
Mad Cow Bar and Grill
Madison County Administrator
Madison County Auditor
Madison County Board of DD
Madison County Farm Bureau
Madison County Job & Family
Madison County Master Gardeners
Madison County
Senior Citizens Center
Madison County Tire
Madison Garden Center
Madison Health
Madison Painting LLC
Madison Plains Local School District
Madison Tree & Landscape Company
Madison Tree and Landscape
Madison-Champaign ESC
Mahle Behr
Main Street Deli
Main Street Treasures
Marci Darlington
Mars Property Services, LLC
MATCO Services
McMahon Truck Center Columbus
MCV Properties, Inc
MD Miller Inc.
Medline Industries, Inc.
Mental Health & Recovery Board
Mental Health Services-Clark/Madison
Merchants National Bank
Michael C. Quilter
Mid Ohio Dumpsters & Construction
Midland Title West LLC
Mikes Pizza
MiMi's on Main
Minute Men OhioComp
MKSK Studios
Mount Carmel Health Plan/MediGold
Mt. Sterling Community Center
MTB Londco LLC
National Road Golf Course
Nissen Chemitec America Inc.
North Central Ohio Solid Waste District
Ogletree Deakins
Ohio Edison
Ohio Roots Boutque
Ohio Senator
Ohio Valley Hospice
Ohio's Hospice Loving Care
OhioHealth
Open Road Renewables
Our Traditions Catering
Pamela Wurster Grant Writer
Peerro
Pet Brands Plus
Peters Photography
Petspired of London
Pilot Company LLC
Pioneer Pizza
Plain City Druggist
Procter Center
Property Management Inc., Columbus
Pure Health at Home
Quest Cylinder Co
Range Township Trustee
RC Fab and Powder
RE/MAX Leading Edge
Ready FM
Red Brick Tavern
Relevant Co
Remedy Intelligent Staffing
Renew Wellness & Aesthetics, LLC
Rent 2 Own
Ridgeline Recovery
Roby Memorial Design & Lettering
Rockin' on the Run
Rocking Horse Community Health Center
Ron Mast Mowing
Royal Cabinets
RT Moore
Sammie Faye's
Savion LLC
Scheiderer Transport, Inc
Sedgwick Managed Care Ohio
Shark Tooth Towing
Shoe Sensation
Sims Construction
Sircle Health and Wellness
Solar Solutions
Sommerford Township
Specialty Outdoors
Spectrum
Springwater Solar, LLC
St. Patrick School
Stanley Electric US Co. Inc.
Starr Trophy and Awards
State Farm Insurance
Status Solutions Network
Stires Home Maintenance LLC
Stites Enterprises Inc.
Sweet Madeline's LLC
Synergy Home Care
T-Mobile
Target Distribution Center
Tech Support Center
The Brennan Loft
The Butcher Block
The Exception Hair Studio
The Grainery
The Madison
The North Valley Bank
The Savings Bank
The White Raven Parlor
This Guy Paints
Tolles Career & Technical Center
Tom Whiteside Auto Sales, Inc
Tony's Bar & Grille
Torrid
TownePlace Suites Hilliard
TransConnect
United Way
Utility Pipeline Ltd
Vallery Farmhouse Bakery
Vander Haag
Village of Plain City
Village of West Jefferson
Wallick Communities
Weichert Realtors
West Jefferson Community Association
West Jefferson Hardware
Wilson Printing and Graphics, Inc.
Wincup
Winterwell,LLC
Wooded Glen
Workline 3PL Solutions
Wow Painting and Contracting
WOW Painting and Contracting
Xpress Fitness



45 NEW MEMBERS

2021 Members (End-of-Year)

AR Billing Services
The Butcher Block
Hard Eight, LLC

New Madison County Chamber of Commerce Members in 2022

AmplifyBio
Acloche'
Allstate
Ben Preston Landscaping
Bucks Carryout/P Cubed Safety Group
Cammed Detailing LLC
Columbus Works, Inc.
Corporate Health Testing & Safety Services
Coverlink
DeRose Cruise Planners
Doogs Concession
Fuller Flavor Curbside Grill
Fyda Freightliner Columbus, Inc.
Habitat for Humanity-Mid-Ohio
Industrial Source Solutions, LLC
/Budget Blinds
JD Rentals
Ken Ganley Chrysler Dodge Jeep Ram London
Kimberly M. Gill DDS MS LTD
London Nazarene Church
London Public Library
London Visual Arts Guild
Mars Property Services, LLC
Michael C. Quilter
Michael P. Conroy, MD
- Dermatologist for Central States (DOCS)
MiMi's on Main
Minute Man OhioComp
Mt. Sterling Community Center
National Road Golf Course
Pamela Wurster Grant Writer
Pilot/Flying J
Pioneer Pizza
Quest Cylinder Co
RC Fab and Powder
Ready FM
Renew Wellness & Aesthetics, LLC
Ridgeline Recovery
RT Moore
Spectrum
Springwater Solar, LLC
The Grainery
Wooded Glen (Trilogy Health Services)
Workline 3 PL